# 9th Global **DIY-Summit** 12023

## VISIONS OF DIY

IN THE AGE OF UNCERTAINTY

# 14-16 June 2023

Estrel Congress Center, Berlin















Mattias Ankarberg



Erwin van Osta

Veronica Valdez

Christina Stathopoulos



Dr. Ira Kalish Deloitte



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Takashi Yanase

Steven van Belleghem

Maike Schnell

Industry Leader Retail, Google



JJ van Osten

Mariano Imberga



Ariel Schilkrut



Chris Roebuck



Dr. Christopher Fink Nick Brackenbury Co-Founder & CEO, Consultant, Retail,



Consumer and Shopper Behaviouralis



Store Tour on 14 June 2023





Gala Dinner 15 June 2023

### Special guests:





Deloitte.

For more information and online registration visit us on http://diysummit.org

tesa

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#### 14 June 2023

19:30 - 23:30

**Get-Together** 

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On the eve of the conference participants may join an informal meeting in the congress' exhibition area. Enjoy an unforgettable evening and use this opportunity to intensify existing trade contacts and to extend your business network



#### 15 June 2023

#### 08:00

Opening of Registration Desk

#### Opening Session

#### 09:00 - 09:12

#### Welcome Address and Introduction



**John W. Herbert**, General Secretary, EDRA/GHIN



**Iñaki Maillard,** General Manager, Global DIY Summit



General Manager, HIMA

Piet de Coninck,

#### 09:12 - 09:20

#### Presidents Welcome



#### 09:20 - 09:50

The Global Economy and the Post-Pandemic World Dr. Ira Kalish, Chief Global Economist, Deloitte

#### Keynote Speech



9:50 - 10:20

You will be surprised!

10:20 - 11:20 Networking Break

## CX - What Are DIY Customers Really Looking For Today?



#### 11:20 - 11:30

#### Introduction to Customer Experience

Ken Hughes, Consumer and Shopper Behaviouralist & Consumer Experience Strategist

#### 11:30 - 11:50

#### The Seamless Customer Experience



Maike Schnell, Industry Leader Retail, Google



**Dr. Christopher Fink,**Principal Analytical
Consultant Retail,
Google



#### 11:50 - 12:30

#### The Offer you can't Refuse

**Steven Van Belleghem**, International Keynote Speaker and Thought Leader of the Transformation of Customer Relationship

#### 12:30 - 12:45

## The Future of Customer Experience Panel Discussion

Ken Hughes, Maike Schnell and Steven Van Belleghem







12:45 - 14:05 Networking Lunch

## Digital Transformation - The New Face of Home Improvement



#### 14:05 - 14:30

### Powering Growth by Offering Choice and Speed to Customers

**JJ van Osten**, Chief Digital and Technology Officer, Kingfisher



14:30 - 14:55

#### Digital Transformation in Retail

Erik Cuypers, Group CIO, Maxeda DIY-Group



14:55 - 15:20

The Local Future of Online Retailing
Nick Brackenbury, Co-Founder & CEO, NearSt

15:20 - 16:10 Networking Break

## Data-Driven Decision-Making and the Future of Retail



16:10 - 16:50

#### Data Decoded: The Lifeblood of your Business

**Christina Stathopoulos**, Academic Director & Professor of Analytics, IE Business School

#### Closing Session



16:50 - 17:30

## **DIY** in the Age of Uncertainty - Turning Vision into Reality

**Chris Roebuck**, Internationally Renowned Speaker and Visiting Professor, Cass Business School

from 18:30

Transfer to Gala Dinner Venue

## Gala Evening

The Global DIY-Summit Gala Evening will take place in one of the most exclusive and historic buildings in the city. Built in the Golden Twenties in the centre of Berlin, and idyllically situated on the river Spree, the evening will celebrate the coming together of the industry. Join us and enjoy a distinguished dinner with all the decision makers in the industry present.







#### Welcome Address and Introduction

#### 09:00 - 09:05



**Piet de Coninck**, General Manager, HIMA



John W. Herbert, General Secretary, EDRA/GHIN

#### Keynote Session



09:05 - 09:35

When the Growing Gets Tough

**Erwin van Osta**, Owner and CEO, Hubo / President BricoAlliance

#### A Glimpse into the Future

#### 09:35 - 10:00

#### A Collaboration Model to Accelerate Innovation



Mariano Imberga, Head of Operations, Sodimac



**Ariel Schilkrut**, Co-Founder, Zippedi

#### Sustainability - Trend or Reality?



10:00 - 10:25

Sustainability in Retail: Challenges and Opportunities

**Marija Milasevic,** Senior Consultant at Euromonitor International

10:25 - 11:15 Networking Break

#### Global Home Improvement Insights



11:15 - 11:35

Winning in Tough Times - Nordic Discount DIY Mattias Ankarberg, CEO, Byggmax Group



11:35 - 11:55

Promart: Driving Growth through Difficult Times Veronica Valdez, CEO, Promart



11:55 - 12:15

DX Challenges - Data Analysis and System Modernization

Takashi Yanase, President and CEO, GooDay



12:15 - 12:35

Awaiting confirmation

#### Farewell Speech



12:35 - 13:00

You will be surprised!

#### Venue

The 9th Global DIY-Summit will be hosted at the Estrel Congress Center Address: Estrel Berlin, Sonnenallee 225, 12057 Berlin, Germany.





#### Store Tour

To kick off the 9th Global DIY Summit, participants will have the chance to partake in a Store Tour on the 14th of June 2023.

With the top 10 players representing sales of €19.2 bn in 2021, Germany is largest DIY and home improvement market in Europe, and the second largest globally. The German retail sector also offers a unique insight into a highly competitive market, with more sales space per capita than any other country.

The Global DIY-Summit Store Tour of Berlin will give delegates the chance to explore and be guided through some of the most profitable and innovative DIY and home improvement stores in the most densely populated city in Germany.

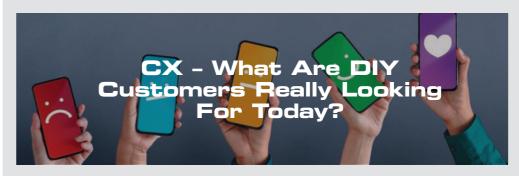
You can book your place on the Store Tour with your registration for the Summit. Please note that this event is subject to an extra fee.



### **Main Topics**



Digital Transformation The New Face of Home
Improvement









### Online registration:



## http://diysummit.org

Address 

50679 Cologne / Germany Tel: +49 (0) 221 / 95 49 00 30

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Members HIMA/EDRA/GHIN

**General Attendee** 

Congress fees

€ 1,995 (plus VAT) € 2,295 (plus VAT)

Second and subsequent registration will qualify for a 20% discount

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- 4. Showcase your brand to a global audience
- 5. Expand your customer base and increase your sales

Contact: Stefan Michell, Sponsorship & Delegate Experience Manager, Tel: +49 (0) 221 954900-32, Email: stefan@diysummit.org

#### International Congress Exhibition

Why should you partner with us? With approximately 1000 industry leaders attending the event, the 9th Global DIY Summit provides an unprecedented platform for senior executives from leading home improvement retail and manufacturing companies to meet the elite worldwide. No other congress brings together over 400 retailers from the DIY and Gardening sectors, across 55 countries. Berlin will be the meeting place for the most influential decision makers to debate, discuss and shape the direction of the industry.

The Global DIY Congress Exhibition 2023 is certainly an invaluable platform to showcase your most innovative product trends and to expand your network of contacts.

























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